

Nexus Suite

Enterprise connectivity.

Trader productivity.



Transform your trading communications

with speed, precision and personalization

Imagine. Throughout your business, every trader, every analyst, every member of your team having effortless mobility. At their fingertips, unmatched collaborative capabilities across the trade cycle. Imagine having complete resiliency and seamless trading. All resulting in soaring productivity.

For your clients, imagine gaining the ability to more quickly create new, complex financial instruments, provide greater access to liquidity, and offer unprecedented access to your firm's expertise. Most importantly, imagine having all this, right now.

Introducing IPC's latest innovation—Nexus Suite. Nexus Suite is an open SIP-based, flexible, end-to-end communications platform that unites elements of IPC Network Services with the Alliance platform to deliver intelligence, mobility, productivity, and seamless trading. Quite simply, the next evolution of trading floor connectivity.

Take a moment to learn more about transforming your firm's trading communications for today and tomorrow with Nexus Suite.



Successful firms think ahead—investing today in trader communications systems that will meet the future needs of a more connected, richer, and multi-modal trader. Nexus Suite uses an open standards Session Initiation Protocol (SIP)-based intelligent platform. It delivers a foundation that allows you to add multi-media interactions, presence and connect deeper into an enterprise, its people, and its processes to understand and serve your clients better.

Features

- Redundant, scalable architecture
- Open standards platform for trading communications
- Industry's only SIP-based platform providing flexibility to grow with your business and traders' need for more unified communications

intelligence

**create the foundation for unifying
communications on the trader's desktop**

Benefits

- Diverse traffic routing
- Intelligent traffic management
- Foundation for personalized presence exchange
- Scale platform dramatically
- Intelligence in high availability

The trading environment's fast-paced and multi-tasking nature requires traders to communicate with individuals using a variety of communications media in an integrated fashion—voice, instant messaging (IM), video.

With Nexus Suite, traders can leverage multi-modal communications and break down the traditional communication silos that exist today, enabling them to collaborate with peers and better serve the customer.

Nexus Suite's open-standards foundation promotes interoperability between third-party communications tools—

voice, IM, video—and exchanges information, such as presence, to create dynamic and actionable communications sessions.

NexusSuite

helps you
help clients

Growing businesses usually expand—operating in more offices in different cities, in different countries, even different parts of the world. As traders travel between locations, maintaining consistent customer service can be challenging. Nexus Suite means mobility for traders and better service

mobility

**trade anywhere, any time
within your enterprise**

for customers as traders can trade anywhere. at any time, within the enterprise regardless of where they are located in the enterprise. All the communications advantages of a trader's home office are the same from one office to the next. And the risk of not meeting client expectations while away is eliminated.

Features

- Virtualizes any trunk line on the Alliance within the enterprise
- Trader can travel between locations and use the same lines from the home location and share his status with other traders
- Trader has access to full communications resources and positions within the enterprise from any location

Benefits

- Trader convenience
- Better, more consistent client service
- Competitive differentiation
- Simple deployment
- Cost effective

A trader in London, who routinely travels, and his colleagues are working on a trade with a customer for several days. The trader is forced to travel to New York before the team is able to complete the trade.

When the trader arrives in New York, Nexus Suite enables the trader to communicate with his peers and the customer using the same private wire connectivity to complete the trade as if he had never left London.



NexusSuite

helps you
help clients

A sales trader is working with a customer to make a trade. The customer wants more insight from an industry analyst and a better understanding of how the trade will be executed.

Nexus Suite allows the analyst in the back office to barge into the private line conversation with the customer, using a standard PBX phone (digital or IP). Following the conversation, the trader barges in from another turret to explain how the trade will be executed.

Competitive companies want to be first, and best. Ahead of the rest in creating new financial instruments to offer customers and leading the way in providing access to key support staff to share expertise during trades. Nexus Suite's comprehensive connectivity simplifies collaboration within an enterprise and with external clients and counterparties. This increases trader productivity across the trade cycle and enables accelerated development of new offerings for clients.



productivity

**collaborate easily with staff
for better customer support**

Features

- PBX connectivity
- Back-office access
- Shared dial-tone and voicemail
- Instant provisioning

Benefits

- More efficient workflow
- Enhances client relationships
- Enables new complex financial instruments
- Resilient, redundant, and cost effective

A client demands constant access to liquidity for successful operations. The trading company is confident it can meet expectations because with Nexus Suite there is:

- **Network resilience** with the power of IPC's infrastructure networks
- **Last mile resilience** to your premises with EVS Link Redundancy
- **Trunk-side resilience** with Nexus Suite
- **Turret-side resilience** with EASe Station redirect
- **End-to-end resiliency**

Reliable firms have redundancy built in. Making sure traders can trade and customers have virtually risk-free, round-the-clock access to their assets and liquidity is a critical requirement for meeting client expectations. Nexus Suite's open, SIP-based and intelligent platform equips companies with greater flexibility and connectivity for the multi-modal and mobile trader during crisis situations. This allows your operations to have seamless trading capabilities when forced to execute business continuity plans or disaster recovery efforts.

seamless trading

operate without interruption, even in a crisis; our SIP-based platform aides BCP and DR

Features

- Trader access to full communications resources within enterprise
- Instant internal provisioning
- Rapid private wire deployment

Benefits

- Trader mobility in a crisis
- Consistent client services
- Competitive differentiation
- Simple deployment
- Rapid disaster recovery site creation



Nexus Suite

Delivering benefits for your business today
enabling *instant communications* tomorrow

Nexus Suite is ready to take your trading communications to the next level—transforming operations with preemptive advantages that can help your customers, your people, and your profitability right now.

At the same time, Nexus Suite's SIP-based intelligent platform creates an invaluable foundation for unifying future communications on the trader's desktop. Its open standards will help expedite the evolution to even more collaborative, intelligent, and instant communications.

Nexus Suite. Your solution for enterprise connectivity and increased trader productivity.

NexusSuite

Enterprise connectivity.

Trader productivity.

About IPC

IPC is a leading provider of mission-critical communications solutions to global enterprises. With more than 30 years of expertise, IPC provides its systems and services to the world's largest financial services firms as well as to public safety; government; power, energy, and utilities; and transportation organizations. IPC offers its customers a suite of products and enhanced services that include Voice over IP technology and integrated network and management services to more than 40 countries. Based in New Jersey, IPC has offices and operations throughout the Americas, Europe, and Asia Pacific.